

SÜLZLE







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CONSENS S



Heinrich Sülzle



Andreas Sülzle

What defines a group? What makes it strong? Is it commonalities or differences, background or goals? For the SÜLZLE Group, the answer is diversity. There are products that distinguish us and projects that connect us, but above all there is a fundamental consensus: We create solutions that make you more efficient, lasting and competitive.

SÜLZLE stands for a broad range of services: We accompany you from reinforcement engineering to steel distribution, from plant technology to building services engineering and from pre-fabrication to design engineering.

SÜLZLE stands for specialisation: We apply our expert know-how wherever your project begins. SÜLZLE stands for one goal: We create solutions across sectors and fields that comply with current quality standards but are far above the norm.

The motivation to make each project an added value for our customers unites us. That is why we at the SÜLZLE Group work hand in glove, across company and national borders.

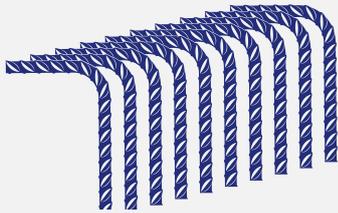
We are SÜLZLE. Raise the bar with us.

THE SÜLZLE GROUP IN FIGURES



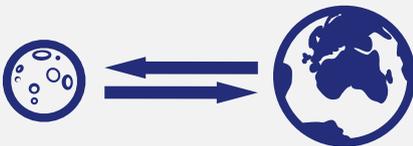
600,000
INDIVIDUAL
ITEMS

have been processed in our rebar fab shops.



25 M
HOOPS

have been bent in our machines.



14 M
KM OF STEEL

have been processed by the Sülzle Group;
that corresponds to the distance to the moon
and back times 19.



THE ENTIRE SÜLZLE Group moved

350,000
TONS

of steel in 2013.



Since the founding in 1880,

4
GENERATIONS

of the Sülzle family have headed the company
that today numbers over 500 employees.



We have applied for

16
PATENTS

in 32 different countries.



36
CERTIFICATES

prove the quality of our solutions.

SÜLZLE **STAHLPARTNER**

Steel distribution | Rebar fab shops |
Reinforcement engineering |
Steel trading | Pre-fabrication

SÜLZLE **NUTZEISEN**

New and recycled profile steel distribution |
Steel leasing | Steel manufacturing |
Pre-fabrication

STAHLPARTNER **AICHACH**



Steel distribution | Rebar fab shops |
Reinforcement engineering

SÜLZLE **KOPF**

Plant technology | Building services
engineering | Sewage sludge utilisation

SÜLZLE **KLEIN**

Thickening | Dewatering | Drying



SUPERIOR



VISION & GOALS

Values such as quality and reliability are a matter of course for us; we use them to define our framework. But what we are truly committed to is our vision to create solutions for you based on our ideas and expertise. Whether it's precision manufacturing of reinforced steel cages, individually planned and thus economical tubular heat exchangers, professionally processed profile steel or just an urgently needed overnight delivery to the construction site – we have reached our goal when your project is permanently completed. You can experience this firsthand, for example with your expert contact partner, who will be responsible for supporting you and your project from the initial request to implementation. Or you can see it in our standard products, that can be used in customised solutions for your project with just one telephone call. But first and foremost, you can experience it in the impressive results we produce every day.



STEEL

A PRE-FABRICATION

From sawing to refining, we offer all production steps from a single source and with practical know-how. This way, in conjunction with our extensive warehouse stock, we can guarantee you quick reaction times and the very highest quality, whether for a customised individual product or a continuous supply.

B STEEL DISTRIBUTION

Any amount and any grade of steel, at any time, for any requirements, at any place. You alone set the limits, even for contract conditions: purchase, rent or buyback options make our steel distribution an economical solution.

**A****B****C****D**

C REBAR FAB SHOP

Together, we plan your reinforcement in detail and optimise the result via practice- and customer-oriented work processes. State-of-the-art mechanical engineering, combined with technical expertise, improves bending accuracy, and guarantees bending quality as fast as it is reliable.

D WELDING

For us, exact planning and optimally coordinated welding processes go hand in hand. This is what enables us to provide you with constructions made of profile and stainless steel through to duplex and heat resistant stainless steel that fulfil their purpose specifically and thus efficiently, but especially fulfil the highest quality requirements.

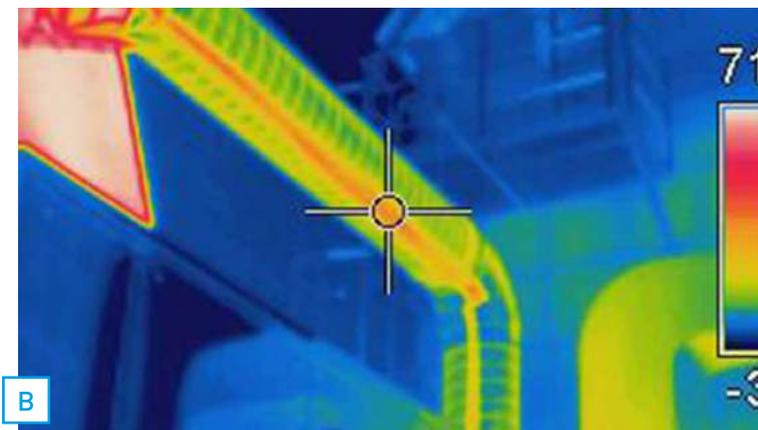
For more, see www.suelzle-gruppe.de/stahl



ENERGY

A WATER

Responsible stewardship of water sets the standard for each of our certified complete solutions in drinking, service and waste water technology. The entire value creating chain, from planning to the implementation of emission treatment plants, mirrors our uncompromising adherence to environmental needs, and detailed operational evaluations are proof of our technology's success.



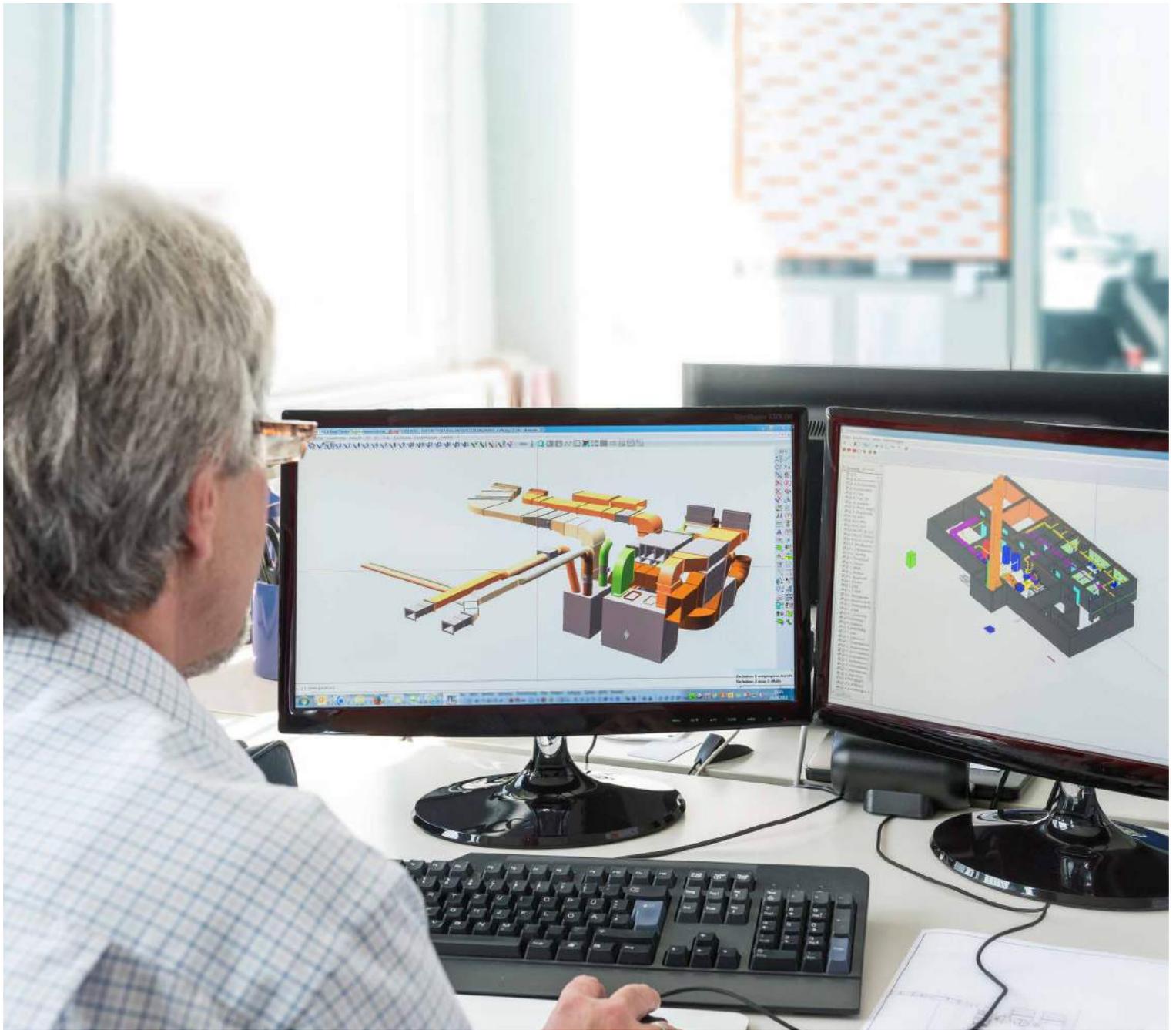
B HEAT

Modern concepts for economical power and heat generation, power and heat distribution or energy and heat recovery conserve resources; yours as well as the environment's. Our expertise accompanies you through the engineering process, shows clearly during production and proves itself with the efficient result.

C AIR

The intelligent complete solutions that our specialists put into practice in the sectors air conditioning and ventilation technology, as well as through state-of-the-art emission control in exhaust air and waste gas purification, share fundamental similarities through their individual planning: they are tailored to needs, intelligent and save a maximum of energy. But above all, they fulfil the highest safety requirements, even in corrosive environments.

For more, see www.suetzle-gruppe.de/energie



IDEAS



A ... THAT OPTIMISE DAY-TO-DAY WORK ON YOUR CONSTRUCTION SITE.

Time, quality, cost – we know the most important factors for the success of your project and offer products that take effect at just these points. Like our reinforced steel cages that are manufactured exactly to your specifications with CNC control. Or the threaded couplers from Peikko that allow for a direct connection of concrete reinforcement steel without additional tools.

B ... THAT OFFER YOU SUITABLE CONDITIONS.

No two projects are the same. This is why, for us, a tailor-made product solution also includes customised conditions that match your requirements and budget. Purchase, rent or purchase with a buyback option ensure that you have maximum flexibility.

C ... THAT CONNECT TECHNOLOGY AND THE ENVIRONMENT.

Sustainable stewardship of resources is one of our essential core values, both in our own work and while creating new solutions. The best example for this is emission control through AK-DOS®. The turnkey handling system adds powdered activated carbon, metered to the gramme, to waste water and thus eliminates micro pollutants safely, efficiently and lastingly.

D ... THAT SET NEW STANDARDS.

Our solutions start where other products stop. We question, think further and are always one step ahead, for example with our patented KOPF process that extracts energy and heat from dried sewage sludge and reduces CO₂ emissions considerably. Our KLEIN technology does the preliminary work of thickening, dewatering and drying of sewage sludge.

For more, see www.suezle-gruppe.de/ideen

INSPIRED SOLUTIONS





THE SÜLZLE COMPANY VALUES

Each product and development that bears our company name should become a solution for you: state-of-the-art technology, ready for use in practice and economically attractive. At the same time, however, each project requires that we take responsibility: for you, for our employees, and for the environment. We believe that enduring success and awareness of the environment are closely linked, this is why we use environmentally friendly, efficient logistics throughout our Group. Therefore, we develop system technology that closes energy cycles. And this is also why our company centres people: We act in line with our values and thus create advantages that everyone can profit from.

SÜLZLE PARTNERSHIP

THE "2 WINNERS" PRINCIPLE



YOU

US

We are committed to trusting, enduring cooperation.

PARTNERSHIPS

Our corporate structure is based on open, honest cooperation.

We act with social, economic and ecological responsibility.

RESPONSIBILITY

Ethical core values are the basis for our business management.

We value our partners and treat them with respect.

PEOPLE

We preserve personal freedoms and promote health and work-life balance.

We stand for quality that impresses our customers.

QUALITY

We regularly foster the skills and creativity of our employees.

What sets us apart is our combination of traditional values and innovative solutions.

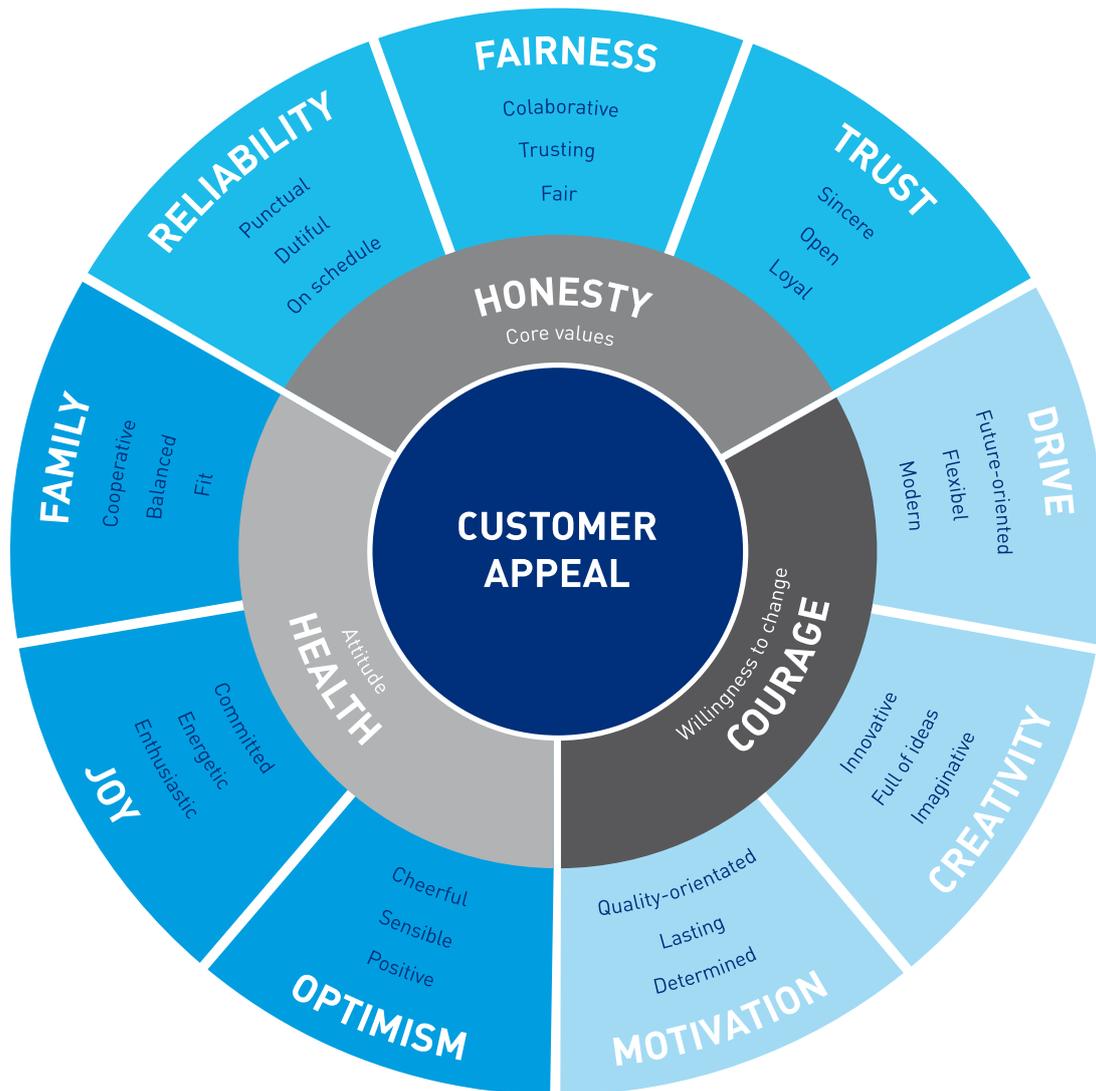
PERSPECTIVES

Economic success, stability and solid growth are our constant goals.

Our motivation and commitment ensure your success.

PERFORMANCE

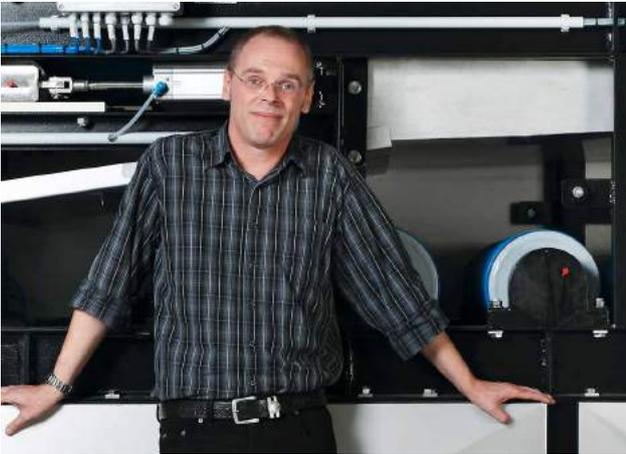
A fair value for money is the basis for successful collaboration.



THE SÜLZLE WHEEL OF VALUES

Whichever way you look at it, each project and communication with you is based on our values, and that's not simply a requirement, but our constant approach: **We live and breathe our ideas and are only satisfied with the very best – for you as well as for us.** Honesty is our basic prerequisite, combined with an open, optimistic approach and especially the courage to embrace change. Together, we can realise the projects of tomorrow and take responsibility for a strong and sustainable future.

PEOPLE AT SÜLZLE



"We're not considered one of the international market leaders in the areas of thickening, dewatering, and drying of sewage sludge for nothing. Our products, know-how and quality speak for themselves. What I appreciate the most, though, is that we work hand in glove not only within our team, but also with our customers. That's what characterises my work – and has done for thirty years."

Wolfgang Bender | Service manager,
SÜLZLE KLEIN

"Reliability and partnership – those are the basis for my job and also my motivation. Our customers rely on me from the initial contact to the delivery. My goal is to make their workday, often spent on construction sites, just a little easier. And that's why everything has to be just right, down to the last detail."

Nadine Köhler | Wholesale and export merchant, SÜLZLE Nutzeisen



"I like my job. I can see our products in action, proving their mettle on bustling construction sites, and I experience the customers' satisfaction. I meet most of them regularly for deliveries, and our relations have become quite friendly over the years."

Ralf Letzgus | Lorry driver,
SÜLZLE Stahlpartner



"The exciting thing about SynGas systems is that they're inseparably linked to existing resources. This means that every solution can only be copied to a point and must be individually developed in detail. The competence, ideas and commitment of the entire team, along with state-of-the-art technology, are what lead to the project's success in the end."

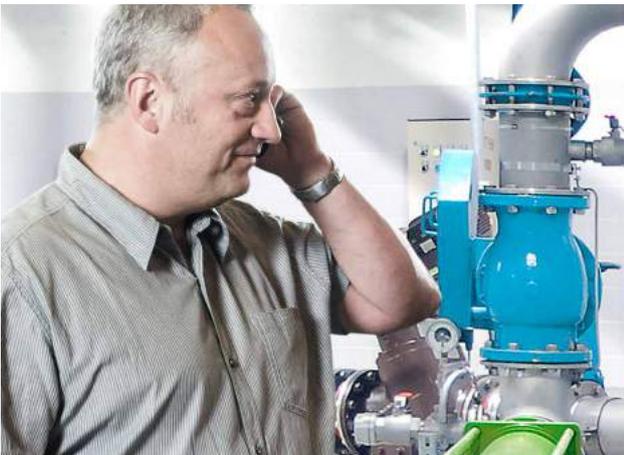
Dr Johannes Judex | R & D, project manager
KOPF SynGas

"My practical expertise from years of experience is worth a lot at SÜLZLE KOPF and for complex projects, I often lend my support as early as the planning stage. On site I have access to state-of-the-art tools, so the results usually even exceed the expectations."

Andreas Potschka | Plant mechanic,
SÜLZLE KOPF Gebäudetechnik



»» WHAT APPEALS TO ME ABOUT MY JOB IS THE CONNECTION BETWEEN TECHNOLOGY AND THE ENVIRONMENT ...



... at SÜLZLE KOPF, I can translate my knowledge into customer-specific solutions on a daily basis while designing the technology of tomorrow at the same time. The latest case was the development of a catalytic exhaust air purification system for the recycling industry.

Siegfried Koch | Chief designer,
SÜLZLE KOPF Anlagenbau

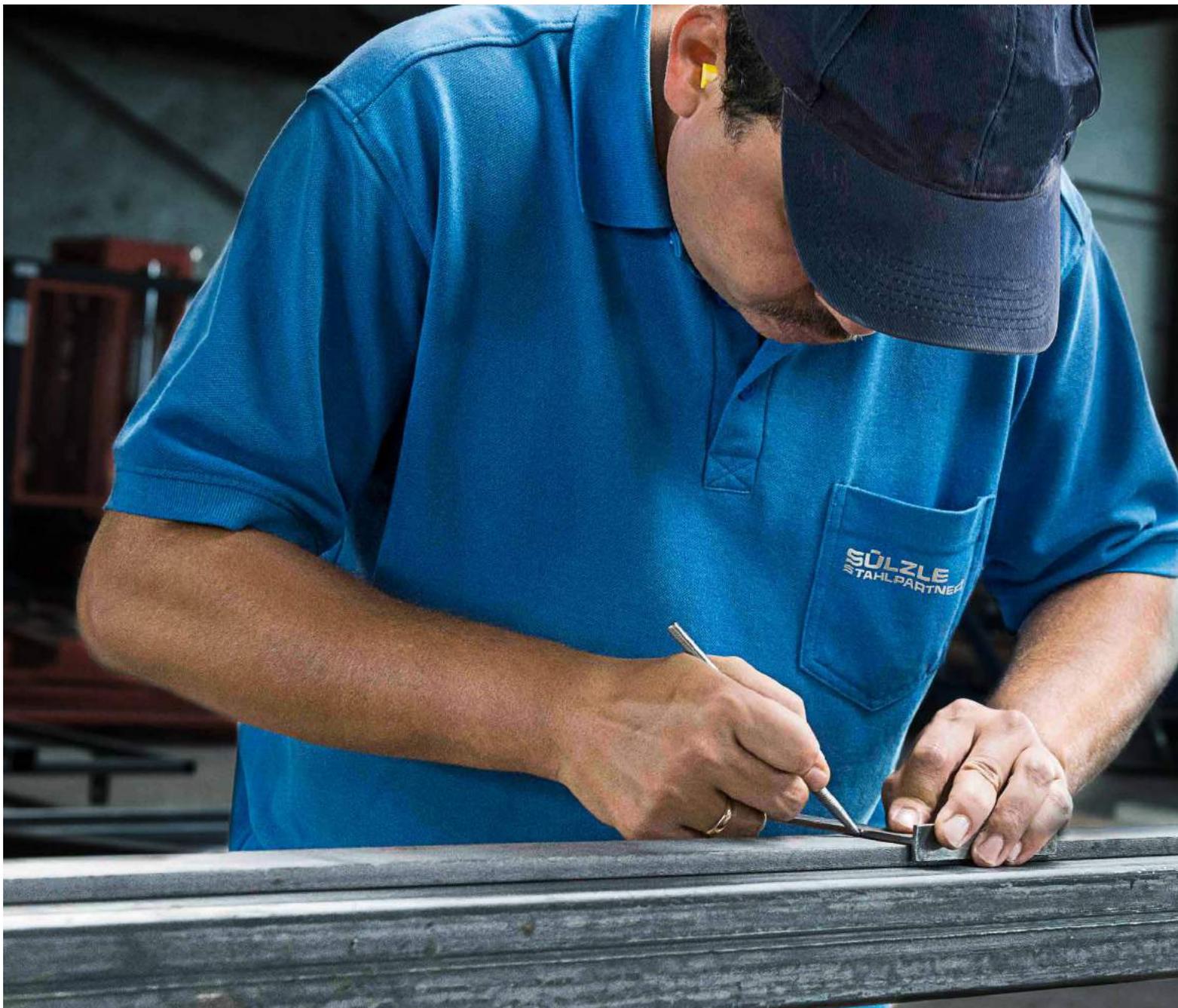




A TRADITION OF ECONOMY

In 1880, Wilhelm Sülzle laid the foundation for the current SÜLZLE Group with his forge business in Rosenfeld. That was the first instance of the combination that was to characterise us over the years: commercial expertise and technical know-how. Today, this knowledge rests on the shoulders of many. The wide range of our portfolio allows us to create solutions from plant technology to steel

trading, but by focusing on our core competencies, we remain absolute specialists in our area. At the same time, we know the entrepreneurial requirements of our customers, and act accordingly. This is why we exclusively offer products and solutions that are convincing both in terms of quality and of cost-effectiveness, but above all in practice.

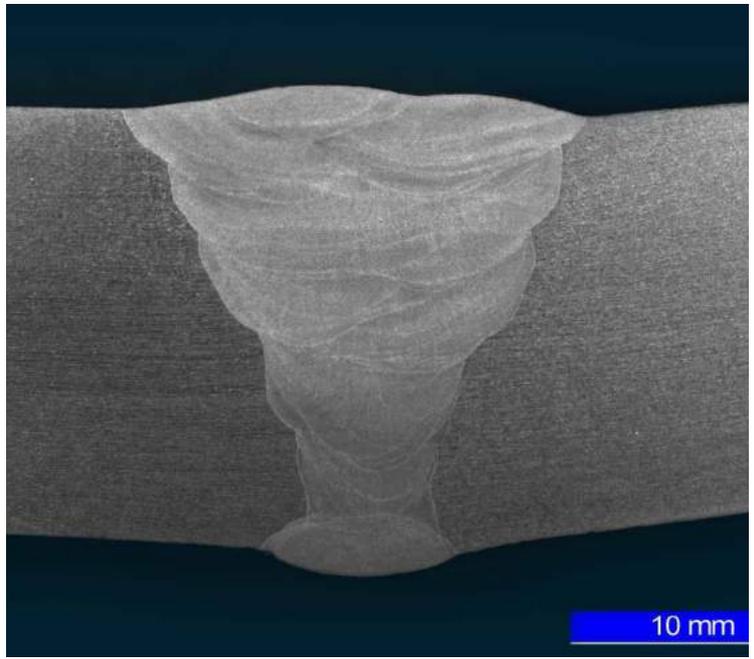


HIGH QUALITY THROUGH GREAT PRECISION

We think big to complete your project down to the last detail. In the process, we work with technical precision and act humanely, because every project contributes to the world we live in today.

We work according to certified standards and above all for our customers. When we can provide a

solution that gives you an edge both technically and economically, we have achieved our goal. This begins with the carefully chosen employees and ranges from the combination of years of know-how and state-of-the-art technology to inter-divisional teams. Starting from the initial contact, we are your partner both professionally and personally.



**CERTIFIED
QUALITY**
Excerpt from
the portfolio



Management
System
ISO 9001:2008
ISO 14001:2004
www.tuv.com
ID 9105033482

**DIN EN
1090**

ACROSS BO NDARIES





COMMITMENT

Cooperative: We sponsor the TSG Balingen and its football division in the first league as well as in the junior league. On the one hand, this is due to our regional ties, but primarily, it's because we respect their achievements: the TSG, a training club, mainly features young regional players and succeeds with its long-term club concept, both in terms of cooperation and solid growth.

Future-oriented: The Fideldidu concept conveys knowledge about the environment and its protection to five- to twelve-year-olds in a educationally sound and playful way. In this way, the children learn to use resources consciously and take responsibility for their planet. We also put an emphasis on environmentally friendly, sustainable concepts and support Fideldidu as a long-term partner.

For more, see www.suelzle-gruppe.de/engagement

- Headquarter
SÜLZLE Group
- Subsidiary
- Sales office



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SÜLZLE

überzeugt.

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